

## AnyVan Ltd

Industry | **Logistics**

### Our client

AnyVan is the UK's favourite delivery, removals and transport marketplace. Started in 2009, founder Angus discovered that 50% of vans on the road were travelling half empty and realised that filling those empty vans would create cheaper delivery costs and would be better for the environment. 3.1 million happy customers later and AnyVan continue to grow from strength to strength and recently reached out to **GovGrant** to review their R&D tax credit methodology having used another specialist for several years.

### Identifying the innovation

The technology that sits behind the AnyVan platform is impressive and is one of the key differentiators that has enabled them to stay ahead of the competition. From instant pricing to driver tracking and CO2 reduction initiatives, the development work is always complex, ongoing and comes at a significant cost to the business.

### The GovGrant difference

**GovGrant** started off by completing a desk-based review of AnyVan's previous two years R&D tax credit claim which was originally completed

via another specialist firm. The review identified some significant areas of qualifying expenditure which had previously been overlooked. **GovGrant** then completed the uplift claim for both years which resulted in a sizeable additional benefit for AnyVan above what they had previously received and cemented their trust in **GovGrant** as the right specialist to work with moving forward.

The whole process was swift and painless, with **GovGrant's** technical specialist taking the lead on compiling the financial and technical data for the claim.

### In their words:

Our experience with **GovGrant** has been fantastic. From our initial contact to discuss the potential of an uplift to our previous two claims through to the thorough and efficient work completed by our technical specialist, the process has been swift and the result is a highly robust and optimised claim which has provided a substantial financial boost to the business.

Having previously worked with another specialist within the industry, I can honestly say that **GovGrant** go above and beyond for their clients and the results speak for themselves. We will be working with **GovGrant** on our full ground-up R&D claims moving forward and would thoroughly recommend that other companies seek to do so.

**Angus Elphinstone** | CEO and Founder, AnyVan Ltd

To find out what we can do for you, contact us:

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